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**Role of budgeting process in achieving organizational goals as a strategic planning tool: evidence from a case study**

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Proper implementation of a budgeting process as a strategic planning tool, provides management an ideal direction to utilizing scarce resources to reach a higher growth through achieving objectives in the prevailing most dynamic and competitive environment. However it is rare to search for previous researches conducted to investigate the contribution of budgeting process in goal achievement in Matara District. Hence the study was conducted to examine the Role of budgeting process in achieving organizational goals in reference of Harischandra Mills Plc using case study approach. The purpose of this study is to investigate the contribution of budgeting process as a strategic planning tool on company's corporate goal achievement. Data was collected for the study using depth interviews and discussions with the top and middle level management and other relevant personnel in the company, and observation. Additionally Annual reports, budget reports and variance analysis reports were used. Collected data was analyzed specially using qualitative approach, and variance analysis, ratio analysis and trend analysis were also used for further clarification and verification of the explained situations. The study results found that the company's budgeting process makes considerable positive influence on achieving organizational goals, though the company didn't have a properly designed strategic planning process. The findings suggested to pay special attention on strategic planning process and integration of strategic planning and budgeting for better achievement of corporate goals through an effective budgeting process.

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